# Regulatory Challenges for Non-Financial Regulators and How These are Overcome

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#### Presentation Outline

- The DNFI segment of Jamaica's Gaming Industry
- Regulatory Challenges
- Strategies & Solutions
- Emerging Risks & Solutions

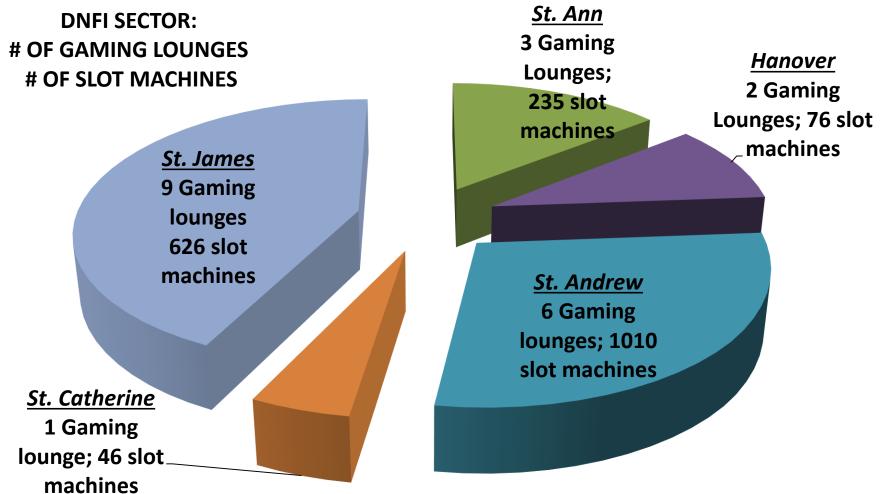


### The Jamaica Gaming DNFI Industry

- Gaming Machine Operators with 20 -225 slot machines
- 12 Licensees
- 22 Locations island-wide with 11 in hotels
- Industry Group The Jamaica Gaming Association (comprising 7 Gaming Lounges):
- Collaborate with BGLC to enhance effectiveness



# The DNFI segment of Jamaica's Gaming Industry





#### Industry Regulatory Compliance

#### YTD Assessment:

- Adequate KYC and on-boarding procedures implemented
- Improvement in filing STRs
- Tourists in hotels have embraced KYC requirements.
   More work is needed.
- Most gaming lounges have made an effort to invest in an automated solution
- Improvement in training
- Nominated Officers working in partnership with the BGLC



 Enhanced Due Diligence for Entertainment industry (Source of funds verification)

 Nominated Officers – some gaming lounges experiencing high staff turnover; learning curve challenges



 Limited Standard Operating Procedures to complement AML Policy & Procedures

Some gaming machines not compatible with a monitoring system



- Training and development specific to the gaming industry
- Knowledge retention by some front line gaming staff
- Code of Conduct & Ethics
- Underutilization & or limited access to system reports for continuous monitoring



 Manual operations – Not all gaming lounge operators have an electronic system to track their customer gaming activity

 Slow pace in implementing an electronic solution to capture and monitor customer gaming activity. This will impact TPA obligations



- Inexperience in identifying suspicious transactions
- Credit card and debit card fraud detection and prevention controls
- Inconsistent KYC data capture and periodic updates



- Insufficient gaming lounge industry typologies
- Capacity development of regulatory staff
- De-risking
- De Minimis Order for US\$3,000 not yet approved



#### Strategies & Solutions

- Issue Minimum Standards simplifying the requirements
- Require gaming lounges to document
   Standard Operating Procedures
- Workshop with the Jamaica Gaming Association



#### Strategies & Solutions

- Recommend training through FID
- Issue letters of deficiency with specific timelines for improvement
- Provide of advisory services
- Update Guidance Manual
- Technical assistance



#### **Emerging Risks & Solutions**

- Other operators in the gaming industry not classified as DNFI offering products via player account wagering.
- Player account wagering requires Know Your Customer (KYC) information
- Solution: Issue Minimum standards for customer on-boarding procedures



#### **Emerging Risks & Solutions**

- Bitcoin or other Cryptocurrency
- Data Security
- Solution: Policy & Legislation



#### Thank You

Questions?

